

The Real Cost of Going It Alone.

And the Co-Managed Math That Wins.

For mid-market organizations of 50 to 500 employees, the true annual cost of a full internal IT team often runs north of \$710,000 once benefits, tools, specialized services, audit and compliance work, and the undocumented tribal knowledge gaps are counted. Co-managed IT with TorchLight delivers more, for substantially less.

Most CFOs underestimate annual IT cost by 30 to 40 percent. The real math hides in benefits burden, tool fragmentation, and the undocumented tribal knowledge that walks out the door with every IT departure, discovered the day an unrenewed SSL cert nobody knew existed quietly drops the network, or the night a cyber-insurance claim is denied for controls nobody documented.

COST LINE ITEM	INTERNAL IT (4 FTE)	INTERNAL (2 FTE) + TORCHLIGHT
Personnel (4 FTE vs 2 FTE)	\$370,000	\$195,000
Benefits & Burden (35%)	\$129,500	\$68,250
24/7/365 SOC Monitoring	Not feasible	Included
Security Tooling (EDR, ITDR, SIEM)	\$30,000	Included
vCISO + Audit Support	\$40,000	Included
Penetration Testing	\$21,000	\$4,500
Audit / Compliance	\$70,000	Included
Cyber Insurance Premium	\$50,000	\$32,500 (35% discount)
TorchLight Co-Managed Engagement	—	\$90,000 – \$140,000
TOTAL ANNUAL INVESTMENT	\$710,500	\$390,250 – \$440,250

38–45%
COST REDUCTION

24/7/365
SOC COVERAGE

30–35%
INSURANCE DISCOUNT

300+ HRS
EXEC TIME RECOVERED

17 YRS
TORCHLIGHT EXPERIENCE

See Your Co-Managed ROI.

30 MINUTES · CUSTOM TO YOUR ENVIRONMENT · NO COMMITMENT

Book a 30-minute call. We will model your specific co-managed scenario and hand you a quantified ROI number you can take straight to your CFO and board.

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